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Jefferies 4th Annual Asia Forum September 2023 Hong Kong

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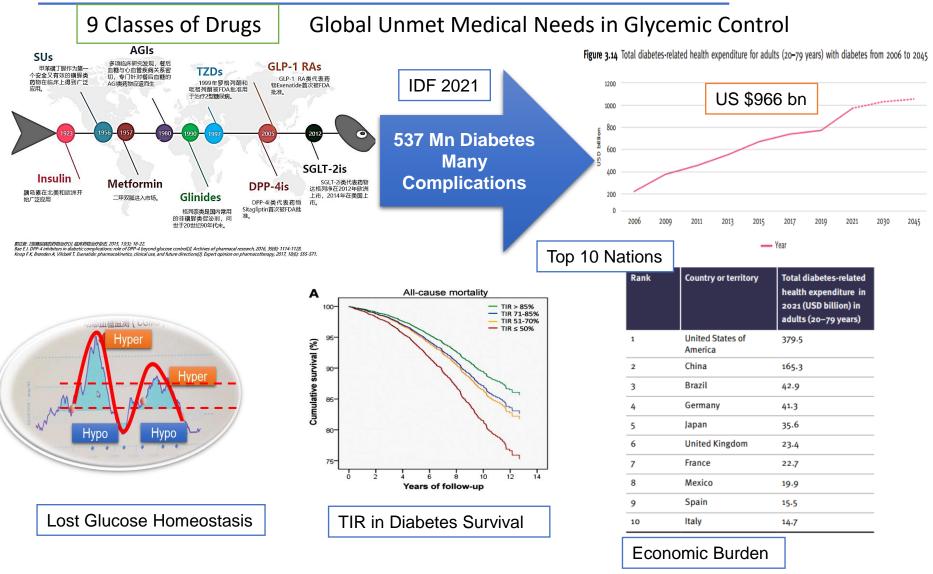
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Diabetes Remains a Global Epidemic

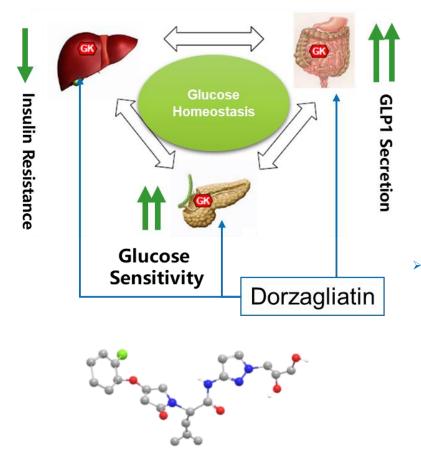




Source: Cheng YY, Chen L. Global J Obesity, Diabetes and Metabolic Syndrome 2020, 7: 018-023 Source: IDF DIABETES ATLAS Tenth edition 2021



Glucokinase (GK) as glucose sensor plays central role in glucose homeostasis Loss of GK sensor function leads to impaired glucose sensitivity and diabetes



- Dorzagliatin improves glucose sensitivity and glucose stimulated early phase insulin secretion to repair glucose homeostasis.
 - Clinical Trials:
 - DREAM study demonstrated 65% of T2D patients achieved diabetes remission without antidiabetic agent for 52 weeks
 - Elevated Time-in-Range (TIR) of T2D patients and effectively improved the islet function represented by early phase insulin secretion. Dorzagliatin is expected to help people with IGT to improve islet function and prevent diabetes.
 - Improves glucose stimulated GLP-1 secretion in obese T2D patients
 - Animal Studies
 - Validated DREAM study results sustained improvement in pancreatic islet function in mice after drug discontinuation was observed.
 - Stabilizes the expression of glucose transporter protein in hippocampus, and improves cognitive impairment

华堂宁® (HuaTangNing) Approved by NMPA in China



Approved in Sep 2022, and Launched in Oct 2022

- One Breakthrough: restores the impaired glucose homeostasis in T2D patients
- 2. Two Indications: with dietary and exercise to treat
 - 1. Drug naïve T2D
 - 2. Metformin tolerated T2D
- 3. Three Allowances
 - 1. No dose adjustment for DKD
 - 2. No dose adjustment when combined with sitagliptin
 - 3. No dose adjustment when combined with empagliflozin

Retail Launch Price: 420 RMB / 28 Tablet Pack

Two Key Takeaways on Label:

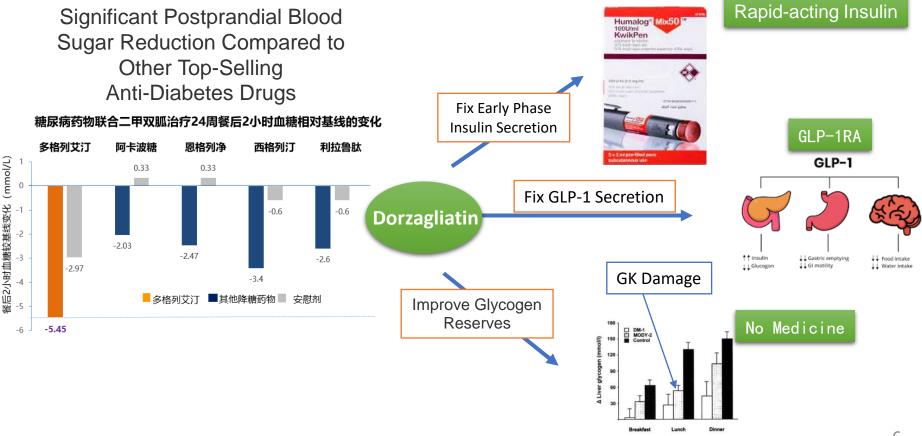
- 1) Improves ß-cell function
- 2) Restores impaired glucose homeostasis

Bayer Healthcare is Exclusive Commercial Partner in China (shares ~ 50% sales) RMB 300m upfront payment RMB 400m commercial milestone payment RMB 800m development milestone payment

Dorzagliatin - Fix Three Core Issues of Type 2 Diabetes Simultaneously



- Early phase insulin secretion function impairment is the core cause of diabetes, resulting in insufficient insulin secretion and insulin resistance.
- Impairment of GLP-1 secretion function leads to decreased insulin secretion ability and abnormal diet control.
- Impairment of liver glucokinase function causes insulin resistance and blood glucose fluctuation



Technology-led, Innovation-driven, Evidence-based **Medicine, High-quality Development**



news & views

WILEY

(B) Check for updates

Dorzagliatin monotherapy in Chinese patients with type 2 diabetes: a dose-ranging, randomised, double-blind, placebo-controlled, phase 2 study

Dalong Zhu, Shenglian Gan, Yu Liu, Jianhua Ma, Xiaolin Dong, Weihong Song, Jiao'e Zong, Guiwa Wang, Wenjuan Zhao, Qiu Zhang, Yukun Li, Hui Farig, Xlaofeng Ly, Yongquan Shi, Haoming Tian, Linong JI, Xin Goo, Lihui Zhang, Yuglan Bao, Minsiang Lei, Ling Li, Longyi Zeng, Xlaoying Li Xinghoa Hua, Yu Zhua, Tianxin Hu, Xiaoyun Ge, Guiyo Zhua, Yungguo Li, Yi Zhung, Li Chen

Summary

Background Glucokinase acts as a glucose sensor in the pancreas and a glucose processor in the liver, and has a central role in glucose homoeostasis. Dorzagliatin is a new, dual-acting, allosteric glucokinase activator that targets both pancreatic and hepati properties ents with in humans, and provider Improve Insulin Secretion type 2 diabetes. We aimed in Chinese patients with type 2 diabete assigned

Methods In this multicent (1:1:1:1:1) patients to receiv day, 50 mg twice a day, or without stratification. Eligi had a BMI of 19-0-30-0 k And Reduce Insulin Resistance

metformin or a glucosidase inhibitor monotherapy. The study started with a 4-week placebo run in period followed by a 12-week treatment period. The primary endpoint was the change in HbA, from baseline to week 12, which was assessed in all patients who received at least one dose of study drug and had both baseline and at least one postbaseline HhA, value. Safety was assessed in all patients who received at least one dose of study druo. This study is



ARTICLES

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Dorzagliatin add-on therapy to metformin in patients with type 2 diabetes: a randomized, double-blind, placebo-controlled phase 3 trial

Wenying Yang[®], Dalong Zhu^{®2}, Shenglian Gan³, Xiaolin Dong⁴, Junping Su⁵, Wenhui Li⁴, Hongwei Jiang⁷, Wenjuan Zhao⁸ g Lu", Xiuzhen Zhangu, Wei Li¹⁸, Zilling Li¹⁹, Huifang Li¹³, Guixia Wang¹⁴, Wei Phase 3 DAWN Xiaoyue Wang20, Jiao'e Zeng21, 2 Liang²⁴, Song Lu²⁵, Huili Zhang²⁶, Hui Liu²⁷, Ping Liu¹, summer ran , summer rang , rufeng Li²⁰, Qing Su³², Tao Ning³³, Huiwen Tan³⁴, Zhenmei An³⁴, Zhaoshun Jiang³⁵, Lijun Liu³⁶, Zunhai Zhou³⁷, Qiu Zhang³⁸, Xuefeng Li²⁹,

Zhongyan Shan⁴⁰, Yaoming Xue⁴⁴, Hong Mao⁴², Lixin Shi⁴³, Shandong Ye⁴⁴, Xiaomei Zhang⁴⁵, Jiao Sun⁴⁶, Ping Li², Tao Yang⁹⁴⁷, Feng Li⁴⁴, Jingna Lin⁴⁹, Zhinong Zhang⁵⁰, Ying Zhao⁵¹, Ruonan Li⁵², Xiaohui Guoss, Qi Yaoss, Weiping Luss, Shen Quss, Hongmei Liss, Liling Tanss, Wenbo Wangss, Yongli Yao⁶⁰, Daoxiong Chen⁴¹, Yulan Li⁶², Jialin Gao⁶³, Wen Hu⁶⁴, Xiaoqiang Fei⁴⁰, Tianfeng Wu⁶⁰, Song Dong⁴⁷, Wenlong Jin⁴⁸, Chenzhong Li⁴⁹, Dong Zhao⁷⁰, Bo Feng⁷¹, Yu Zhao^{10 72}, Yi Zhang⁷², Xiaoying Li^{®7358} and Li Chen^{®7258}

medicine

ARTICLES https://doi.org/10.1038/s41591-022-01802-

Dorzagliatin in drug-naïve patients with type 2 diabetes: a randomized, double-blind, placebo-controlled phase 3 trial

Dalong Zhu¹⁴⁴, Xiaoying Li²⁴⁴, Jianhua Ma³, Jiao'e Zeng⁴, Shenglian Gan⁵, Xiaolin Dong⁴, Jing Yang⁷, Xiaohong Lin⁸, Hanging Ca ang¹², Qiu Zhang¹³, Phase 3 SEED Yibing Lu¹⁴, Ruifang Bu¹⁵, Huige Shao¹⁴ Ran¹⁹, Lin Liao²⁰, Wenjuan Zhao²¹, Ping Li¹, Li Sun²², Lixin Sni²², Znaosnun Jiang²², Yaoming Xue²², Hongwei Jiang²⁶, Quanmin Li27, Zongbao Li28, Maoxiong Fu29, Zerong Liang30, Lian Guo31, Ming Liu32, Chun Xu33, Wenhui Li³⁴, Xuefeng Yu³⁵, Guijun Qin³⁶, Zhou Yang³⁷, Benli Su³⁸, Longyi Zeng³⁹, Houfa Geng⁴⁰, Yongquan Shi⁴¹, Yu Zhao⁹⁴², Yi Zhang⁴², Wenying Yang⁹⁴³ and Li Chen⁴²

nature communications

and obesity

Received: 18 July 2022

Check for updates

Accepted: 22 February 2023

Published online: 14 March 2023

DIABETES

A new class of drug in the diabetes toolbox

The DAWN and SEED trials demonstrate the potential of glucokinase activators for the treatment of type 2 diabetes, but how they fit in the overall treatment algorithm remains to be determined.

Klara R. Klein and John B. Buse

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Received: 28 March 2023 Revised: 31 May 2023 Accepted: 2 June 2023 DOI: 10.1111/doim.15175

ORIGINAL ARTICLE

Diabetes remission in drug-naïve patients with type 2 diabetes after dorzagliatin treatment: A prospective cohort study

Yunfeng Liu MD ⁴ Xiaof Juan Zhang MMed ¹ Fan	ian Gan MMed ² Nianrong Mi MMed ³ ei Su MD ⁵ Wenli Zhang MMed ⁵ ig Yu MMed ² Xiaolin Dong MD ³ infeng Luo PhD ⁶ Yi Zhang MD ⁷ Li Chen PhD ⁷		
Jianhua Ma MD ⁵ 0			
¹ Department of Endocrinology, Jingzhou Hosp	DREAM Study		
² Department of Endocrinology, The First Peop	· · · · · ·		
² Department of Endocrinology, Jinan Central H	Remission of Diabetes		
⁴ Department of Endocrinology, The First Hosp	Remission of Diabetes		
⁵ Department of Endocrinology, Naniing First H			

TIR Algorithm Thesis

Clinical Expert Consensus

A phase I open-label clinical trial to study

drug-drug interactions of Dorzagliatin and

Sitagliptin in patients with type 2 diabetes

Improve GLP-1 Secretion

Lingge Feng @1, Bin He1, Quanfei Zou1 & Gregory J. Tracey

Li Chen @1 , Jiayi Zhang @1, Yu Sun @1, Yu Zhao @1, Xiang Liu @1, Zhiyin Fang @1,

This is a phase 1, open-label, single-sequence, multiple-dose, single-center trial

conducted in the US (NCT03790839), to evaluate the clinical pharmacoki-

Pharmaceutical Expert Consensus

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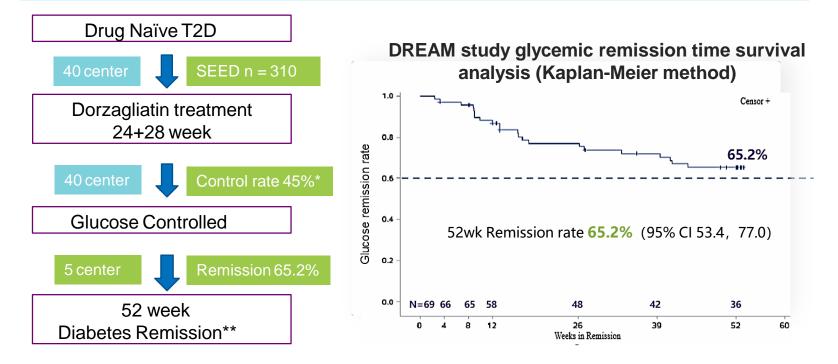
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DoRzagliatin Effect in DiAbetes ReMission



DREAM study: a diabetes remission in drug naïve patients who completed SEED study

- > Total 69 subjects with average A1c of 6.61%, 2.2 year disease history
- Blood glucose are on target without any glucose lower drug
- > 65.2% diabetes remission achieved at 52 week
- IIT study at 5 clinical centers in China



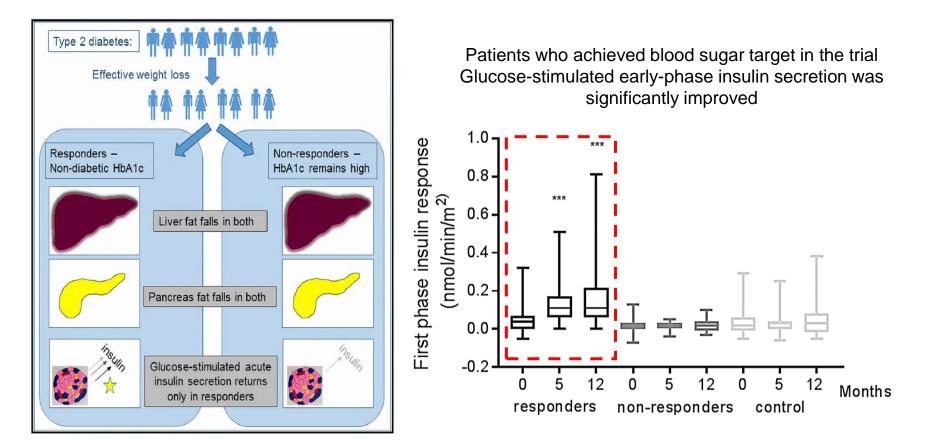
* Control rate at 24 week of SEED study: HbA1c < 7%

** Based on the 2021 "Expert Consensus on Diabetes Remission" (HbA1c lasting less than 6.5% within 3 months without medication), survival analysis showed that the remission rate at 12 weeks was **52.0%** (95% CI 31.2%, 69.2%)

Improving early-phase insulin secretion is a key factor in glycemic remission in T2D



DiRECT Study: For patients with diabetes remission driven by weight loss, weight loss of 15 kg to reduce liver and islet organ fat can contribute to a certain proportion of diabetes remission, but glucose-stimulated early insulin secretion have to be improved.

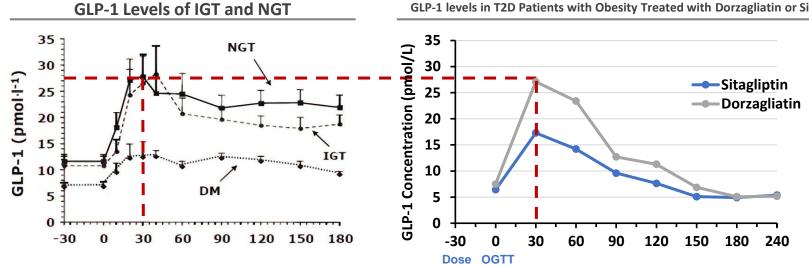


Dorzagliatin Improve GLP-1 Secretion in T2D Patients with Obesity

Ferrannini et al. reported that glucosestimulated GLP-1 secretion was significantly decreased in T2D patients with obesity.

The result of OGTT showed that dorzagliatin regulated GLP-1 secretion. At 30 minutes after OGTT, the GLP-1 level of T2D patients with obesity was close to that of people with normal glucose tolerance.

GLP-1 levels in T2D Patients with Obesity Treated with Dorzagliatin or Sitagliptin



It was proven for the first time in a clinical trial that dorzagliatin improves GLP-1 secretion in both islets and intestines, thereby increasing glucose-stimulated insulin secretion.

GK: Trigger for Insulin Secretion

As a glucose receptor, it is the first step in intracellular glucose utilization. GK senses increased glucose concentration, rapidly responds to the release of insulin stored in the vesicles, and increases insulin secretion.(Phase I is dominant, Phase II is complementary)



GLP-1: Amplifier of insulin secretion

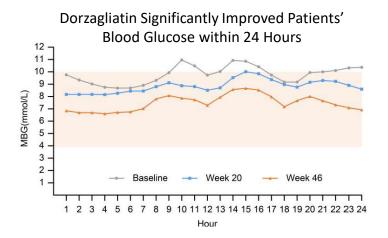
GLP-1 binds to GLP-1 receptor, activates cAMP pathway and vesicular insulin releases after β -cells perceive the increase of glucose concentration.

It also promotes insulin transcription and replenishes vesicular insulin refilling (Phase II) to improve insulin secretion. (Phase II is dominant, Phase I is complementary)

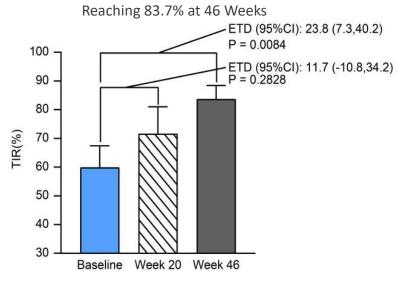
Cooperative Improvement **Insulin Secretion**

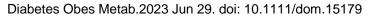
Dorzagliatin Improved TIR and Repaired Islet Function

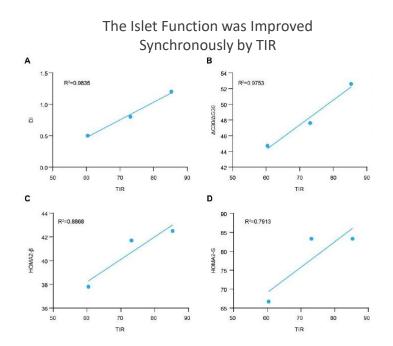




TIR Increased with the Duration of Treatment,







- Dorzagliatin significantly improved daily glucose homeostasis in diabetic patients.
- Long-term use of dorzagliatin brings a steady improvement in TIR.
- The patients' damaged islet function was

gradually restored.

Dorzagliatin Improves Cognitive Impairment in Rats



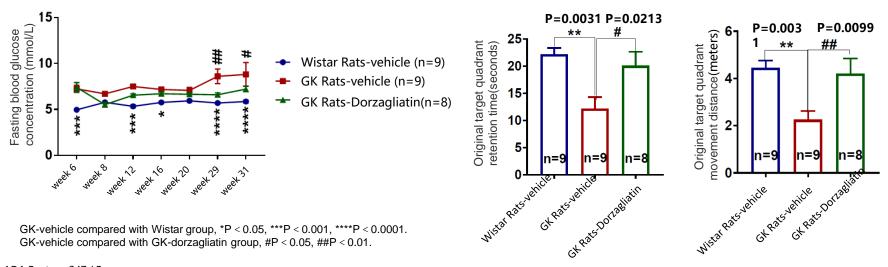
- Non-obese diabetic Goto-Kakizaki rats (GK rats) exhibit increase in blood glucose and decreased memory function with age.
- With 26 weeks treatment of low-dose dorzagliatin, the trend of elevated fasting blood glucose in GK rats was significantly lower than that in the vehicle group, and it had a protective effect against the decline of memory function.

Long-term administration of dorzagliatin prevents the reduction of insulin receptor protein expression and stabilizes the protein expression level of glucose transporters in hippocampus of GK rats.

Changes of Fasting Blood Glucose in Rats with Age

Dorzagliatin exerts a protective effect on memory function by protecting the glucose metabolism function in body and inhibiting the decline of glucose metabolism function in the brain of GK rats.

> Morris Water Maze Spatial Memory Test at 33 Weeks of Age





Outlook

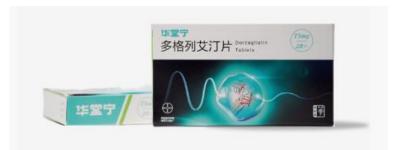


Product Name	Indication	Development phase	Pre-clinical IND Phase I Phase II Pha	ase III NDA Launched
HuaTangNing (华堂宁®)	T2D –Drug Naïve	Launched (China)		
	T2D –Metformin Tolerated	Launched (China)		
HuaTangNing (华堂宁®) No dose adjustment in	DKD	Launched (China) - Allowances		
	Combination therapy with DPP4i	Launched (China) - Allowances		
	Combination therapy with SGLT2i	Launched (China) - Allowances		
Fixed dose combinations - dorzagliatin and OADs	T2D	Phase I ready		
2 nd Generation GKA	Metabolic Diseases	Pre-clinical		
Glucokinase regulator	Congenital Hyperinsulinism	Pre-clinical		
Fructose Kinase Inhibitor	Metabolic Disease	Pre-clinical		
mGLUR5 NAM- CNS	PD-LID	Pre-clinical		
Clinical Fructose detection	IVD	Pre-clinical		



1st Generation GKA

- Chinese market, Chinese patients
- One tablet twice daily
- Restore impaired glucose homeostasis, improve β-cell function
- Cooperate with major pharmaceutical companies in the Chinese market

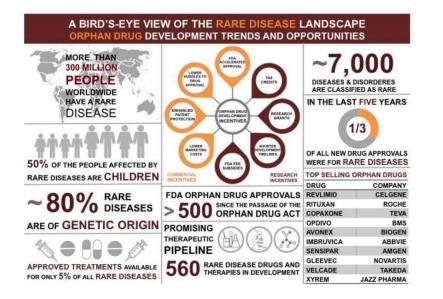


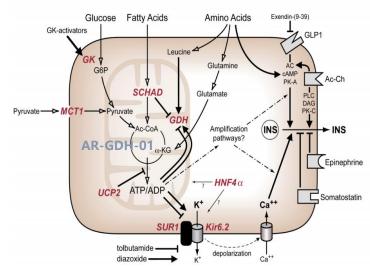
2nd Generation GKA

- Western markets, the majority of patients with obesity
- Rare diseases treatment
- Consistent with western patients' drug usage habits
- Restore impaired glucose homeostasis, improve β-cell function, seek diabetes prevention and remission
- Explore the possibility of breakthrough therapy designation in the field of rare disease



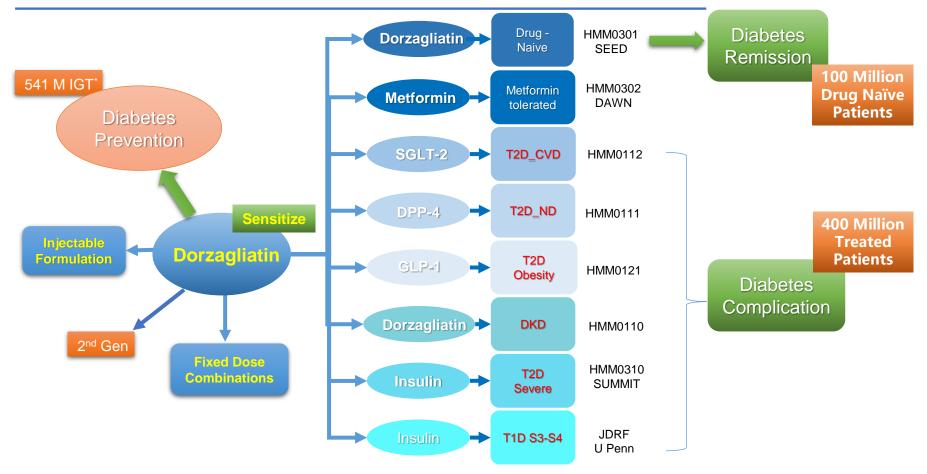
- Congenital hyperinsulinemia is a serious disease threatening the health of newborns, which will cause permanent brain damage and life-long disability, or even life threatening in half of the patients without proper treatment.
- Congenital hyperinsulinemia is a rare disease, which has been listed in the list of rare diseases in China. Effective medical intervention is urgently needed, and the patients also need effective new drugs.
- The number of people with hypoglycemia due to genetic mutations is estimated to be 47,000 in China and nearly 150,000 globally.





Restore Glucose Homeostasis: New Chance of Diabetes Remission and Ultimately Prevention





- > **Diabetes remission** by early intervention of Dorzagliatin: impact about 100 M diabetes patients
- Diabetes prevention by Dorzagliatin for IGT subjects: about 541 M IGT patients worldwide
- Diabetes complication prevention by early combination of Dorzagliatin: about 440 M T2D patients have one or more comorbidities

*IDF Diabetes Atlas 10th Edit; Leon Litwak *Diabetology & Metabolic Syndrome* 2013, 5: 57; Yuanyuan Cheng, Li Chen *Global J Obesity, Diabetes and Metabolic Syndrome* 2020, 7: 18

Future Action



Prepare for NRDL Negotiation

- > We have submitted materials to the National Healthcare Security Administration.
- Dorzagliatin has officially passed the formal examination NRDL, according to the NHSA public website.
- > Hua will participate in the NRDL price negotiation in the fourth quarter of 2023.

Expand Production Capacity

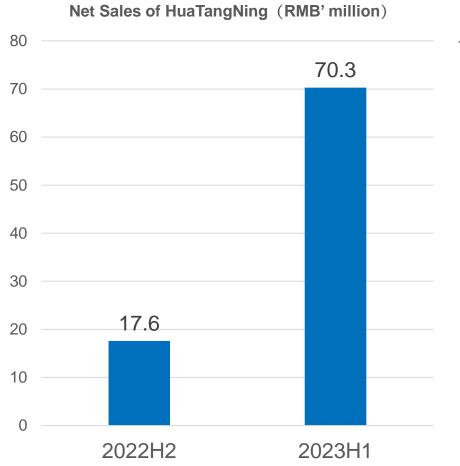
- We have initiated investment into dorzagliatin manufacturing capability at Changzhou SynTheAll, Zhejiang Raybow and Shanghai Desano.
- > The expanded capacity will better fulfill the enlarged demand expected in the future.

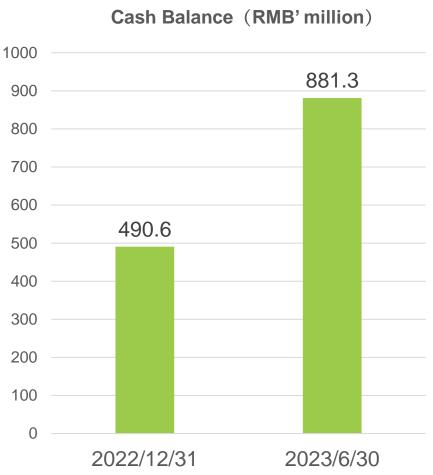
More Milestone Payment

- We will receive an 800 million milestone payment from Bayer related to product development in the fourth quarter of 2023
- Hua is expected to receive milestone payments up to RMB 2.94 billion from Bayer in the future; RMB 1.5 billion of upfront & milestone payments already achieved.
- > We have strong cash balance to accelerate our R&D pipeline.

Strong Financial Results







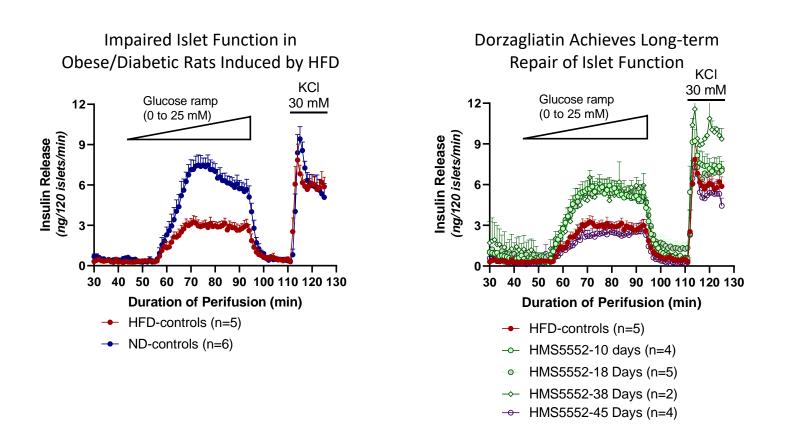
Approximately 212,000 packs of HuaTangNing have been sold, generating net sales of approximately RMB70.3 million, an increase of 299.6% compared to the second half of 2022.

RMB400 million was received as milestone payment of commercialization in Q1. Achievement of a Bayer milestone of RMB800 million has been confirmed and will be received in Q4 2023.









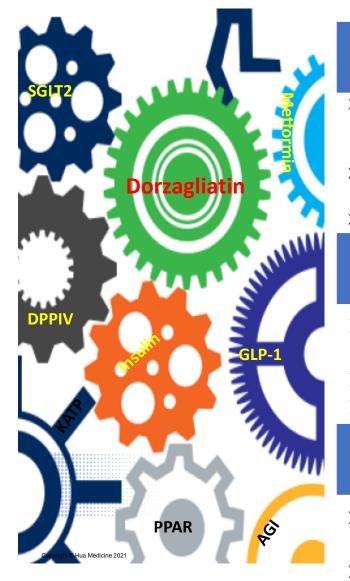
Dorzagliatin significantly improved impaired islet function in diabetic rats during 19 days of administration.

Islet function continued to improve on day 10, day 18, and day 38 in the absence of antidiabetic agents, until the impairment of islet function reappeared on day 45.

2023 ADA Poster, 247-LB

Goal 2030—Integrated Interventional Diabetes Management





In the medical community environment, explore the potential benefits, broaden the indication, promote a new model of diabetes treatment, and contribute to Healthy China 2030

- Dorzagliatin in combination with metformin, sitagliptin and empagliflozin in the early stage improves the glucose control rate and remission rate in untreated patients and patients treated with oral hypoglycemic agents
- Dorzagliatin combined with insulin or GLP-1RA leads to disease remission and control of diabetic complications.
- Dorzagliatin prevents diabetes in patients with IGT.

Enhancing the comprehensive value of hospital care: Bayer-Hua Medicine DKD joint team

- Management of diabetic kidney disease patients in chronic kidney disease
- Glucose management in the treatment of cardiovascular disease
- Fixed compound formulations provide better medical value

New era of personalized diabetes care

- Artificial intelligence can help to better define disease and enable the precision treatment of diabetes
- Glucose management in neurodegenerative diseases